

RapidStore

Optimizing the Customer Experience

AHEAD provides a holistic service offering to revolutionize the way retail IT teams manage and support stores and new store openings. We seamlessly synchronize the entire infrastructure deployment process, from design and integration through installation and support operations.

42.8% reduction in setup time

19.4%
decrease in overall rollout costs

Challenges Faced by Retailers

Corporate IT teams in the retail industry face several obstacles when rolling out and managing store sites, along with the operational technology that runs them.

These obstacles include:

SCALABILITY ISSUES

As enterprises continue to grow, IT teams must manage multiple sites while rolling out new ones. They often lack the resources to do this quickly and cost effectively.

SECURITY ISSUES

Organizations must ensure that new technology is secure and that customer data is protected.

COMPATABILITY ISSUES

Teams must focus on lifecycle management and ensuring that new technology is compatible with existing systems and infrastructure.

RELIABILITY ISSUES

New technology must be reliable and not prone to failure, as downtime can be costly. There is a need for deployment efficiency and consistency.

Solution Overview

1. PROGRAM MANAGEMENT

RapidStore takes a program level approach encompassing design, documentation, automation, procurement, warehousing, configuration, logistics, implementation, and ongoing support

3. STORE ROLLOUT EFFICIENCY

RapidStore enables operational efficiencies using automation and multi-vendor integration on a single view platform

2. RESOURCE MANAGEMENT

We ensure resources are in the right place at the right time, such as program managers, project managers, and architects/engineers, allowing for collaboration between your team and vendors

4. EXECUTE ON STRATEGY

We will meet defined service levels, templatize deployments, standardize documentation, and conduct optimization sessions focused on store outcomes

RapidStore Product & Service Suite

RapidStore, by AHEAD, offers a suite of key products and services when engaging in a store rollout. AHEAD will consult with your team to understand which products are appropriate for your needs and incorporate the services required for a seamless retail experience.

PRODUCT SUITE

The following is a sampling of some of our product offerings.

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Storefront

Network

Switching Scanners

Access Points Printers

LTE Devices Point of Sale Systems

Displays

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Security

Camera Systems Servers

Appliances Storage

Hyperconverged

Data Systems

SERVICE SUITE



The RapidStore service suite is powered by Hatch™, an IT lifecycle management software program that streamlines infrastructure and asset management across your network. Hatch integrates with your existing toolset to enable bidirectional data exchange and data consolidation, providing you with a single-pane view of your entire IT landscape.



FACTORY INTEGRATONS

Get real-time production updates & automated processes for consistent quality



ASSET CAPTURE & TAGGING



Rely on comprehensive asset tagging solutions for efficient inventory management and sync existing asset data into Hatch for a singular view



CUSTOM PACKAGING

Get tailor-made solutions for safe and efficient transportation, with vibration and drop testing available for packaging integrity



INSTRUCTION SETS

See detailed and user-friendly guides for easy store setup with visual instructions for a hasslefree experience



LOGISTICS SERVICES



AHEAD has a robust network for efficient transportation and distribution with real-time tracking and reverse logistics of failed gear, all visible within Hatch



ON-SITE RESOURCES

RapidStore provides smart hands for onsite setup and program management resources to manage project timelines



POST SALES SUPPORT

RapidStore provides depot services for RMAs, equipment lifecycle services, as well as a call center for troubleshooting and device warranty replacements



We are experts in enterprise networking, with a dedicated Engineered Solutions team who will come on site to assess your current tech landscape. As we innovate, we help you and your team to adapt. We consider every facet of your rollout, and we are with you every step of the way, from set up to support.

